



## **Valmont At A Glance**

Below are key facts for use when talking about Valmont® Industries, Inc. Before using these figures, please check the *Last Updated* date below to ensure the numbers are current. These numbers will be updated each year when the new 10K annual report is posted.

### **Sales:**

- Annual Sales (2018): \$2.8 billion
- Segments in which we do business: 4
  - Engineered Support Structures (ESS)
  - Utility Support Structures (Utility)
  - Irrigation
  - Coatings
- Percent of total sales by segment (approximate):
  - Structures (ESS) – 35%
  - Utility – 31%
  - Irrigation – 23%
  - Coatings – 10%

### **Global Presence:**

- Revenues by Geographic region:
  - Americas – 69%
  - EMEA – 10%
  - APAC – 21%
- Manufacturing facilities: 87
- Countries with manufacturing facilities: 23
- Continents with manufacturing facilities: 6
- Number of countries in which Valmont conducts business: Over 100

### **Company Facts:**

- Valmont founder: Robert B. Daugherty
- Year founded: 1946
- Corporate headquarters: Omaha, Nebraska
- Associates: 10,000+
- Distinct Valmont brands: 31
- Fortune 1,000 ranking: 782
- Leadership:
  - Mogens C. Bay – Chairman
  - Stephen G. Kaniewski – President & Chief Executive Officer
- Valmont Industries, Inc. is a publicly traded company on the New York Stock Exchange (NYSE) under the symbol VMI.

### **Valmont Description:**

Valmont® Industries, Inc. produces the infrastructure products to support and enrich growing economies around the world. We also lead the world in water management for irrigation, helping agricultural producers get more production from their land. We are organized around four segments: Engineered Support Structures (ESS), Utility Support Structures (Utility), Irrigation and Coatings. Since our founding in 1946, we have been driven by passion, integrity, continuous improvement and delivering results. Valmont Industries, Inc. (VMI) is publicly traded on the NYSE.

*Last Updated: March 2019*