

Below are key facts for use when talking about Valmont Industries, Inc. Before using these figures, please check the Last Updated\* date below to ensure the numbers are current. These numbers will be updated each year when the new 10K Annual Report is posted.

**Sales:**

- Annual sales (2023): \$4.2 billion
- Segments in which we do business: 2

**Infrastructure (\$M)**

- Transmission, Distribution & Substation – \$1,243.8
- Lighting & Transportation – \$964.1
- Coatings – \$354.3
- Telecommunications – \$252.2
- Solar – \$195.7

**Agriculture (\$M)**

- North America – \$587.1
- International – \$595.1
- Irrigation Equipment & Parts – \$1,069.4
- Technology Products & Services – \$112.81<sup>1</sup>

<sup>1</sup>Technology sales are reported as a subset of total Agriculture segment sales.

**Global Presence:**

- Revenues by geographic region:
  - USA and Canada – 70%
  - Latin America – 9%
  - EMEA – 10%
  - APAC – 11%
- Manufacturing facilities: 84
- Countries with manufacturing facilities: 21
- Number of countries in which Valmont conducts business: 100+

**Company Facts:**

- Valmont founder: Robert B. Daugherty
- Year founded: 1946
- Global headquarters: Omaha, Nebraska
- Global employees: 11,000+
- Leadership:
  - Mogens C. Bay – Chairman
  - Avner Applbaum – President & Chief Executive Officer
- Valmont Industries, Inc. is a publicly traded company on the New York Stock Exchange (NYSE) under the symbol VMI.

**About Valmont:**

For nearly 80 years, Valmont has been a global leader in creating vital infrastructure and advancing agricultural productivity. Today, we remain committed to doing more with less by innovating through technology. Learn more about how we're Conserving Resources. Improving Life.<sup>®</sup> at [valmont.com](https://valmont.com).

\* Last Updated: March 2024  
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Questions? Please email [brand@valmont.com](mailto:brand@valmont.com).